**POORNIMA UNIVERSITY, JAIPUR**

**END SEMESTER EXAMINATION, November 2022**

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|  | **3BT5175** | Roll No. | Total Printed Pages: 1 |
| **3BT5175** |  |
| B. Tech. III Year V- Semester (Main/Back) End Semester Examination, November 2022  **(CE / CC / AI / DS)** | |
| **BDS05110 / BCC05110 / BAI05110 / BCE05110 : Industrial Psychology and Sociology** | | | |

# Time: **3** Hours. Total Marks: **60**

Min. Passing Marks: **21**

Attempt **five** questions selecting one question from each Unit. There is internal choice from Unit I to Unit V. Marks of each question or its parts are indicated against each question / parts. Draw neat sketches wherever necessary to illustrate the answer. Assume missing data suitably (if any) and clearly indicate the same in the answer.

Use of following supporting material is permitted during examination for this subject.

# **1. --------------------------Nil--------------------** **2. ------------------Nil-----------------------**

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|  |  | **UNIT-I (CO1)** | **Marks** | **Bloom Level** |
| **Q.1** | **(a)** | Write short note on Human Relations School | **(6)** | **Create** |
|  |  |  |  |  |
|  | **(b)** | What is Industry Psychology and explain its relevance in studying workplace behaviour | **(6)** | **Analyse** |
|  |  | **OR** |  |  |
| **Q.2** | **(a)** | Explain in brief the Hawthorne Experiments | **(6)** | **Apply** |
|  |  |  |  |  |
|  | **(b)** | How can the study of Industry Psychology enable the organisations to plan and strategize? | **(6)** | **Analyse/Apply** |
|  |  | **UNIT-II (CO2)** |  |  |
| **Q.3** | **(a)** | What are the major factors responsible for attaining Job Satisfaction? | **(6)** | **Apply** |
|  |  |  |  |  |
|  | **(b)** | Is the youth, today, at initial employment stage affected by Maslow’s Motivation theory completely? Give your views with appropriate reasoning | **(6)** | **Create/Evaluate** |
|  |  | **OR** |  |  |
| **Q.4** | **(a)** | Explain the Leadership theory | **(6)** | **Apply** |
|  |  |  |  |  |
|  | **(b)** | Communication is a vital tool at the Storming Stage. Explain in reference to the Group Dynamics theory | **(6)** | **Evaluate** |
|  |  | **UNIT-III (CO3)** |  |  |
| **Q.5** | **(a)** | How is Training Needs Assessment done? | **(6)** | **Understand/analyse** |
|  |  |  |  |  |
|  | **(b)** | Explain the 360 degree model of managing performance | **(6)** | **Apply** |
|  |  | **OR** |  |  |
| **Q.6** | **(a)** | What factors affect the Performance Management of a company | **(6)** | **Apply** |
|  |  |  |  |  |
|  | **(b)** | Explain, with a case study about the Training & Development Scheme of a company. | **(6)** | **Evaluate** |
|  |  | **UNIT-IV (CO4)** |  |  |
| **Q.7** | **(a)** | Write short note on Industrialisation in India | **(6)** | **Apply** |
|  |  |  |  |  |
|  | **(b)** | What were the major objectives and resolutions of IPR 1956 | **(6)** | **Explain** |
|  |  | **OR** |  |  |
| **Q.8** | **(a)** | Explain the development of Industrial Sociology | **(6)** | **Explain** |
|  |  |  |  |  |
|  | **(b)** | Explain any Government scheme that has impacted the industrial development in India | **(6)** | **Evaluate** |
|  |  | **UNIT V (CO5)** |  |  |
| **Q.9** | **(a)** | What is Grievance? What are the principles followed to address it? | **(6)** | **create** |
|  |  |  |  |  |
|  | **(b)** | Write short notes on : Conciliation, Arbitration | **(6)** | **describe** |
|  |  | **OR** |  |  |
| **Q.10** | **(a)** | What are Industrial Disputes? | **(6)** | **Explain** |
|  |  |  |  |  |
|  | **(b)** | Write short notes on : Code of Discipline, Standing Order | **(6)** | **Evaluate** |